

RWNZ CONFERENCE 2016

PROFIT & LOSS STATEMENT (incl GST)

| | Ppl | \$ | \$ | \$ | \$ |
|---|-----|-----------|-----------|--------------|--------------------|
| CONFERENCE INCOME | | | | | |
| Via ForumPoint | | | | | |
| Friday Workshop | | | | | |
| - members early | 107 | 23,320.00 | | | |
| - non-members early | 14 | 3,780.00 | | | |
| - non-members non-early | 8 | 2,560.00 | | | |
| - cancellation | | 50.00 | 29,710.00 | | |
| Weekend Conference | | | | | |
| - support assistant (Natalie Brunzel) | 1 | 200.00 | | | |
| - members early | 98 | 41,160.00 | | | |
| - non-members early | 10 | 4,750.00 | | | |
| - non-members non-early | 1 | 560.00 | | | |
| - complimentary registration (speakers) | 13 | 0.00 | | | |
| - complimentary registration (agents/eds) | 5 | 0.00 | | | |
| - complimentary registration (honorary guest) | 1 | 0.00 | 46,670.00 | | |
| Cocktail Party | | | | | |
| - tickets included in conference fee | 80 | 0.00 | | | |
| - additional tickets purchased | 9 | 405.00 | | | |
| - complimentary tickets issued | 21 | 0.00 | 405.00 | | |
| Harlequin Awards Dinner | | | | | |
| - member early | 63 | 4,410.00 | | | |
| - member non-early | 1 | 90.00 | | | |
| - non-member early | 4 | 400.00 | | | |
| - non-member non-early | 1 | 120.00 | | | |
| - additional ticket early | 9 | 900.00 | | | |
| - additional ticket late | 2 | 240.00 | | | |
| - complimentary | 21 | 0.00 | | via stats | |
| - cancellation | | 20.00 | | (above) from | |
| - inclusive (??? Member) | 1 | 0.00 | 6,180.00 | ForumPoint | vs banked: diff: |
| Total Conference Income Via Forum Point: | | | | 82,965.00 | 85,429.65 2,464.65 |
| Via Other Sources | | | | | |
| Harlequin Sponsorship | | | 4,000.00 | | |
| Clendon raffle proceeds | | | 200.00 | | |
| Registration - Friday workshop (1) to RWNZ acct | | | 220.00 | | |
| Hyde Trust | | | 640.00 | | |
| Net Conference raffle takings | | | 1,429.00 | | |
| A M Pub - conference hamper | | | 75.00 | 6,564.00 | |
| Total Conference Income: | | | | | 91,993.65 |
| less CONFERENCE EXPENSES | | | | | |
| ForumPoint Costs | | | | | |
| Processing/admin fees May/Jun/Jul/Aug | | | 2,535.74 | | |
| IT security May/Jun/Jul/Aug @ \$185 per mth | | | 740.00 | | |
| 'Per registration' charge @ \$35 each | 173 | | 6,055.00 | | |
| Lanyards, name tags, etc | 173 | | 1,038.00 | | |
| GST | | | 1,268.16 | 11,636.90 | |
| Speaker Fees | | | | | |
| Total Cost | | | | 24,321.44 | |
| Waipuna | | | | | |
| Total cost | | | | 55,139.33 | |
| Prizes, Gifts, and Other Conference Expenses | | | | | |
| Conf Committee planning meeting - venue, food | | | 184.56 | | |
| Mileage | | | 1,052.64 | | |
| Rosettes | | | 320.75 | | |
| Pre-Conference publicity | | | 200.00 | | |
| Conference gifts/thank you's | | | 706.94 | | |
| Kings Lane Photography - awards dinner photos | | | 275.00 | | |
| Conference printing | | | 619.63 | | |
| Volunteer conference refund | | | 420.00 | | |
| Conference decorations | | | 325.80 | | |

Guest speaker airport transfers

200.00

4,305.32

Total Conference Expenses:

95,402.99

PROFIT/(LOSS) FROM CONFERENCE 2016:

-\$3,409.34